

Market expansion financing

Prospecting • Market development • Exporting

Expanding your domestic market or exploring new and larger foreign markets is a winning growth strategy for your business.

BDC's Market Xpansion Loan™ can provide the extra money you need with specific repayment terms tailored for maximum flexibility.

Developed to answer a need for Canadian entrepreneurs to grow their markets, expansion financing can be used to:

- Participate in trade shows and conduct business development overseas.
- Develop local or international contacts and distribution networks.
- Develop export plans.
- Develop e-commerce.
- Produce and implement a marketing plan.
- Purchase additional inventory to expand and export to new markets.

Other expenses related to market expansion activities can apply.

Up to \$50,000 and maximum flexibility

BDC Financing

More financing to protect your cash flow: up to \$50,000 in long-term financing to help you take advantage of opportunities to grow your business.

Unique repayment features

- Maximum amortization period of 8 years including the possibility to defer principal payments for the first 12 months of the loan.
- Prepayment privilege up to 100% of the balance without penalty at any time during the term of the loan.
- Seasonal or semi-annual payments.
- Maximum study fees of \$250.

Need more money along the way ?

BDC can re-advance any repaid portion of the loan starting at a minimum of \$10,000.*

This option is unique to the **Market Xpansion Loan™** solution. It offers you the flexibility to borrow more money when you need it.

* Conditions apply.

BDC Consulting

Consulting services specifically tailored for small and medium-sized businesses.

BDC's network of specialized management consultants understand the challenges faced by entrepreneurs. We can help you assess domestic and global opportunities, access new markets and implement a successful exporting plan.

What's more, BDC can finance the cost of consulting fees.

